# Master and Cooperative Contracts for Virginia E-Rate Applicants

Under the Virginia Procurement Act, public bodies (including schools and libraries) can purchase goods and services up to \$30,000 without a bid. Between \$30,000 and \$50,000, four vendors must be solicited in writing. Over \$50,000, services must be procured competitively. This includes telecommunications service. When local procurement regulations are stricter, local regulations apply. However, all public bodies may utilize state master or cooperative contracts without the need for competitive bidding. Schools and libraries may negotiate rates with the vendor and cite the terms of the master contract.

For E-Rate purposes, a Form 470 must be filed listing desired services and the form must be posted for at least 28 days before a vendor can be selected. The Virginia Information Technologies Agency has filed several Forms 470 applicants may utilize. The Form 470s are listed with each service below.

This list is a sample of some state master, cooperative and GSA contracts schools and libraries can use.

# **Contract Information Links**

Virginia Association of State College and University Purchasing Professionals:

https://vascupp.org/contracts.php

#### **General Services Administration**

http://www.gsaelibrary.gsa.gov/ElibMain/sinDetails.do?scheduleNumber=70&specialItemNumber=132+53&executeQuery=YES

Virginia Information Technologies Agency (VITA)

http://www.vita.virginia.gov/procurement/contracts.cfm

**Fairfax County** 

http://www.fairfaxcounty.gov/cregister/

**Arlington County** 

http://egov.arlingtonva.us/purchasing/Contracts.asp

# **Telephone (Local and Long Distance)**

# Cox Virginia Telecom

Contract Number: 10-035-920-37 (Chesapeake City)

SPIN: 143000013

Contact Information: (757) 222-7626

Contract Expiration Date: 10/14/2014, (including additional two year renewals).

Pricing Example: 10Mb/s: \$730.00 per month

Telephone service: \$25.00 per line Long Distance: \$0.04 per minute

#### **Verizon Business**

Contract Number: 4400000930 (Fairfax County Long Distance)

Vendor: Verizon Business

Contact Information: (312) 260-3120

SPIN: 143001197

Contract Expiration Date: 2/28/2014

# Verizon - VITA VERV Voice/data Contract (this is the most common state telephone master contract)

Contract Number: VA-040801-VERV

SPIN: 143001422

Contract Expiration Date: 08/02/2014

http://vita2.virginia.gov/procurement/contracts/docs/Abstracts/VA-040801-verv.PDF

# Verizon Business Services - VITA COVANET (VITA Filed a Form 470: 773810000441063)

Contract Number: VA-031104-MCI

SPIN: 143001197

If using the VITA 470, the following information must be used on each Block 5:

Contract Award Date: 11/07/2003 Contract Expiration Date: 11/07/2013

This contract covers telecommunications, including local and long distance telephone service, Internet

Access and some equipment.

This contract has no more renewals available. It is anticipated VITA will post a new 470 for a new RFP for a new contract. Applicants may use the 470 filed by the state for the period 11/08/13 through 06/30/14 using "State Replacement Contract" as the contract number and use "143999999" as the Service Provider Identification Number (SPIN). Applicants must file two funding requests for this service.

See instructions for "State Replacement Contract" on Page 9.

# **Broadband and Telephone Service**

#### **VITA CONTRACTS:**

VITA has established a Web site for applicants to search for vendors using a zip code search: http://vita2.virginia.gov/procurement/BroadBandZipSearch.cfm

VITA has filed a Form 470 for Comcast services: 613470000795410 (Note: This is only for the Comcast contract.)

# If using the VITA 470 for Comcast, the following must be on the Block 5:

### **Comcast Business Communications**

Contract Number: VA-021110-CCBC

SPIN: 143003990

Contract Award Date: 02/11/2010 Contract Expiration Date 06/30/2014

http://vita2.virginia.gov/procurement/contracts/docs/Abstracts/VA-021110-CCBC.PDF

Other vendors on the searchable broadband contract page include:

All contracts expire 06/30/2013 with 3 1-year renewals. For E-rate filing use MTM or contract expiration of 06/30/14.)

### Metrocast Communications (doing business as Gans Communications, LP)

Contract Number: VA-110930-MCC

SPIN: 143034592

Contact Phone: (757) 321-6325

## GCR Telecommunications, Inc.

Contract Number: VA-110930-GCR

SPIN: 143030799

Contact Phone: (434) 570-1103

# **Citizens Telephone Cooperative**

Contract Number: VA-110930-CTC

SPIN#: 143001405

Contact Phone: (540) 745-9549

#### **Windstream Communications**

**Contract Number: VA-110939-CVLR (formerly Cavalier telephone)** 

**SPIN:** 143030766

Contact Phone: (804) 422-4535

#### Cox Virginia Telcom, Inc.

Contract Number: VA-110930-CXCM

SPIN: 143026494

Contact Phone: (404) 269-8252

VITA E-Rate Web site: http://www.vita.virginia.gov/services/default.aspx?id=5052

# **Broadband and Telephone Service**

# **VITA Contract:**

# **Network Virginia**

Contract Information: http://www.networkvirginia.net/

Verizon provides local loop connectivity with a wide variety of services including Transparent LAN (TLS),

ATM, Gig Ethernet and leased equipment as Priority One service.

A note of caution: The latest addendum to the contract requires a 36 month commitment for new service or change orders for Verizon.

#### Verizon

Contract Number: CC-0696-BELLAT

SPIN: 143001422

Contract Expiration Date: 06/13/2016 (includes optional renewals)

NOTE: SPRINT will not renew the Network Virginia contract for 2013.

Order Service, or contact Verizon here:

http://www.networkvirginia.net/netva/how-to-order-service

#### **GSA Contracts:**

GSA's contractor listing at

http://www.gsaelibrary.gsa.gov/ElibMain/sinDetails.do?executeQuery=YES&scheduleNumber=70&flag=&filter=&specialItemNumber=132+52&subcategoryCode=1080200

# **Sprint Communications**

Contract Number: GS-35F 0329L

SPIN: 143005695

Contract Expiration Date: April 5, 2016

# Windstream Nuvox, Inc.

Contract Number: GS-35F-0016T

SPIN: 143030766

Contract Expiration Date: October 4, 2016

#### Other Contracts:

Broadband Internet Access and telephone service from Winchester to Bristol and Farmville west

**Ntelos** 

Contract number: UCPJMU3727 Contract Expires: 2/28/2025

Contact: Mike Joseph, (540) 949-3422

# **Broadband and Telephone Service**

#### **Windstream Communications**

Contract Number: Put "N/A" for Contract Number on 471 Block 5

SPIN: 143030766

Contract Expiration Date: March 16, 2015 (plus 4 1-year automatic extensions)

**Culpeper County holds Master Contract** 

# **LUMOS**

Contract Number: 44779-45776

SPIN: 148587221

Contract Expiration Date: August 4, 2012 (plus 4 1-year automatic extensions)

**Botetourt County holds Master Contract** 

# **Cogent Communications**

Contract Number: 1148-B

SPIN: 143025258

Contract Expiration: 06/30/14

Suffolk City Schools holds Master Contract

# Cellular Telephone, Including Blackberry

# **AT&T Mobility**

Contract Number: 4400001434 (Fairfax County - Old Contract Number RQ10-145780-69A)

SPIN: 143025240

Contract Expiration Date: 6/30/2014 (plus 2 1-year renewals)

# **Sprint Solutions**

Contract Number: 4400001435 (Fairfax County - Old Contract Number RQ10-145780-69B)

SPIN: 143000904

Contract Expiration Date: 6/30/2014 (plus 2 1-year renewals)

# **Cellco Partnership DBA Verizon Wireless**

Contract Number: 4400001436 (Fairfax County - Old Contract Number RQ10-145780-69C)

SPIN: 143000677

Contract Expiration Date: 6/30/2014 (plus 2 1-year renewals)

# Verizon Wireless, Ntelos, U.S. Cellular, Sprint and AT&T Mobility

VITA filed a 470 for Wireless Telecommunications – Cell phones, data plans: 470# 836320000693683

Contract Award Date: 06/01/2009 Contract Expiration Date: 06/30/2017

Contract Number VA-090320-ALTL (Verizon Wireless); VA-090320-NTEW (NTelos); VA-090320-USCC (U.S.

Cellular); VA-090512-SSI; Contract Number VA-090512-ATM

# **Network Equipment and Maintenance**

# **Cisco Equipment and Maintenance**

Note: This contract includes SmartNet, which may not be eligible for E-Rate discounts. Cisco is working with the SLD/FCC to adapt the SmartNet product for full E-Rate compliance.

Contract Number: UCP-3491557JC

Contract Expires 12/31/2012 (plus 3 1-year extensions)

http://www.vcu.edu/procurement/purchasing/pdf docs/contracts/UCP-3491557JC CDOC.pdf

#### Authorized Subcontractors that have active SPINs:

### ABS Technology Architects

SPIN: 143022950

Contact Phone: (757) 466-0004

# **Digicon Corporation**

SPIN: 143024803

Contact Phone: (703) 621-1000

# **DISYS Solutions Inc.**

SPIN: 143022163

Contact Phone: (703) 802-0500

# Electronic Systems, Inc.

SPIN: 143004540

Contact Phone: (757) 497-8000

# **NEC Corporation of America**

SPIN: 143032504

Contact Phone: (703) 201-7054

#### Presidio Networked Solutions, Inc.

SPIN: 143015315

Contact Phone: (301) 313-2000

#### SyCom Technologies, LLC

SPIN: 143020128

Contact Phone: (804) 262-7100

# Wheat Systems Integration

SPIN: 143031274

Contact Phone: (804) 656-6700

# **Network Equipment and Maintenance**

# **Other Network Equipment Contracts**

CDW Government, LLC

SPIN: 143005588

Contact Phone: (877) 489-8641 Contract expires: 02/28/2014

Contract Number: 440000069 (Fairfax County)

Wheat Systems Integration

SPIN: 143031274

Contact Phone: (804) 656-6700

Contract Number: UVA1062708 (Riding Richmond Public Schools contract)

Products: All network equipment from various vendors, maintenance, and installation

Contract Link: <a href="http://www.procurement.virginia.edu/main/publicpostings/contract/wheat.pdf">http://www.procurement.virginia.edu/main/publicpostings/contract/wheat.pdf</a>

Expiration date: 6/30/2015

# Instructions for Filing "State Replacement Contract" For Expiring VITA COVANET Contract

# Step 1: Billed Entity Files FCC Form 471 Block 5 Funding Requests for Existing State Master Contract

For each funding request that you have under an expiring state master contract, complete one Block 5 covering the expiring state master contract. (See contract information for VITA COVANET Contract.)

# Step 2: Billed Entity Filed FCC Form 471 Block 5 Funding Requests for State Replacement Contract

For each funding request that you have under an expiring state master contract, complete an additional Block 5 covering the state replacement contract using the following guidelines:

- Item 12: use the establishing Form FCC 470 application number (773810000441063) for the expiring state master contract
- Item 13: use Service Provider Identification Number (SPIN) 143999999
- Item 14: use State Replacement Contract as the service provider name (although a commitment of funds can be made towards the state replacement contract, no funds will be authorized for disbursement until there has been a SPIN change)
- Item 15: use "SRC" as the prefix in front of the expiring state master contract number (For COVANET use SRCVA031104-MCI)
- Item 16: use the same Billing Account number (if applicable) as used for the expiring state master contract
- Item 17: the Allowable Vendor Selection/Contract Date will be pre-populated by the system (it will be related to the FCC Form 470 application number that was used in Item 12) paper filers may leave this Item blank
- Item 18: the Contract Award Date should be the day after the expiration of the expiring state master contract (11/08/13)
- Item 19: the Service Start Date should be the day after the expiration of the expiring state master contract (11/08/13)
- Item 20a: the Contract Expiration Date will be the end of the Funding Year (06/30/14). You can reflect the true expiration date of the replacement contract on your subsequent year FCC Form 471.
- Item 21: submit the Description of Service used for the expiring state master contract as the attachment for Description of Service
- Item 22: indicate the entities that will receive this service under the state replacement contract Schools and Libraries Program

• Item 23: For both recurring charges and one-time charges, the funding commitment will be limited to charges contained in the expiring state master contract, which means monthly charges must be no greater than what is contained in the expiring state master contract (if the state replacement contract charges are different, they can be reflected in FCC Forms 471 filed in subsequent years)

If there was no provision for one-time charges under the expiring state master contract, but there is a provision for one-time charges under the state replacement contract, there can be no claim for one-time charges under the state replacement contract for this filing year. (You may claim one-time charges incurred in subsequent program years in FCC Forms 471 filed in those subsequent years.)

# Step 3: State Posts FCC Form 470 for the State Replacement Contract

When the state is ready to begin the competitive procurement process for the state replacement contract, the state entity negotiating the state replacement contract will be required to file an FCC Form 470 (and have it posted for a minimum of 28 days prior to signing the state replacement contract). If the state does not file the FCC Form 470, you will not be eligible for discounts for the replacement master contract for the remaining portion of the Funding Year.

# **Step 4: Billed Entity Requests SPIN Change**

After the state replacement contract has been signed and dated by the state, you must request a SPIN change (replacing the service provider designation "State Replacement Contract" with the name of the actual vendor who has been awarded the replacement master contract) by marking up the relevant pages from your Funding Commitment Decision Letter (FCDL). On your FCDL you must indicate:

- Appropriate Funding Request Number (FRN)
- Actual service provider name (attach the appropriate page of the contract)
- Actual service provider's SPIN
- State entity's FCC Form 470 application number which was filed for the state replacement contract
- Contract award date (attach the appropriate page of the contract)
- Service start date
- Service end date
- State replacement contract number
- Actual expiration date of the state replacement contract (attach the appropriate page of the contract)
- Effective date of the state replacement contract

You must SIGN and date the marked up page(s) of the FCDL. Return it by mail or express delivery to:

State Replacement Contracts Schools and Libraries Division - Correspondence Unit 30 Lanidex Plaza West PO Box 685 Parsippany, NJ 07054-0685